



# ARRM

## INDUSTRY IMPACT



# 100,000

SUPPORT PROFESSIONALS  
IN MN



# \$1 Billion+

SAVINGS OVER ALTERNATIVE  
STATE INSTITUTIONAL CARE<sup>1</sup>



# 30%

SUPPORT PROFESSIONALS  
SHORTFALL

## Legislative Agenda 2019 - 2020

### SUPPORT COMPETITIVE WAGES (HF 179/SF 06)

ARRM supports the Best Life Alliance legislation to implement a Competitive Workforce Factor to address the 17% wage disparity between disability services wages and wages of occupations competing for the same workers.

# 34,700+

People with disabilities in Minnesota receiving Home and Community-Based Services

# \$13.04

Average awake wage for a Direct Support Professional working in a Community Residential Setting

“We are living day by day trying to provide staffing to keep people safe.”

- Rural Minnesota Provider

### Industry REFORM (HF 1256/SF 174)

Our 2019 Policy Bill makes sensible reforms to policy provisions to assist providers in navigating the worsening workforce shortage.

This bill gives providers the opportunity to use their staff in the most efficient way possible through increased use of technology, sensible training requirements and streamlining of regulations.

<sup>1</sup>Calculated using FY2015 data (most recent available), comparing cost of HCBS waivers (OLA, “HCBS: Financial Oversight, 2017 Evaluation Report”, pg. 19, 2017) and MN-DHS, DSD analysis of comparable costs of institutionalization in current-day dollars.

Leading the advancement of community-based services supporting people with disabilities in their daily lives.

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## Support the Spectrum of SERVICES (HF 590/SF 909)

ICF/DD services play a critical role in the spectrum of services available to individuals with disabilities.

With the implementation of DWRS to set and manage rates for waiver services, ICF/DD service rates have been un-addressed for many years.

Our legislation makes it possible for providers to request rate changes when an individual's needs change, and reimburses residential providers delivering services during the day at equivalent rates to a day service provider.

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## Account for Unfunded REGULATIONS (HF XX/SF XX)

HCBS providers are unique as private businesses in that they can have unfunded government regulations placed upon them but little to no ability to adjust their cost of service to reflect increased expenses and increased quality of services.

With over 95% of revenue coming from state and federally determined Medicaid reimbursement rates, costly mandates force providers to choose between innovative services, staff wages, serving individuals or simply keeping their doors open.

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## Sensible Standards and Timelines for SERVICE TERMINATION (HF XX/SF XX)

Currently, under 245D there is no language that exists that provides standards or timelines for the appeal of and hearings for services terminations.

ARRM proposes creating language within 245D that sets clear expectations around when an appeal to a service termination can be filed and timelines and milestones that must be followed by all interested parties.

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### ABOUT ARRM

ARRM is an association of providers, businesses and advocates dedicated to leading the advancement of community-based services that support people with disabilities in their pursuit of meaningful lives. We represent 160 providers who employ roughly 30,000 people. They provide supports for thousands of Minnesotans with developmental and physical disabilities, brain injury, mental illness and autism.

Contact ARRM for more information about Home and Community-Based Services that support Minnesotans with disabilities.

For specific questions on ARRM's public policy agenda, contact:

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